

UK Price Concessions Fail To Keep Pace With Treble-Digit Rises

PRICEWATCH UK – November 2018

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November brought a slew of reimbursement price concessions granted by the UK's Department of Health and Social Care (DHSC), reflecting several treble-digit average price increases noted by the latest figures from market researcher WaveData.

Chief among November's steepest average price rises for independent UK pharmacists were dosulepin capsules in 28-count packs, which saw their average trade price rise by 410% to £6.22 (US\$7.81). But according to the list of DHSC concessions published by the Pharmaceutical Services Negotiating Committee (PSNC), the dosulepin concession fell significantly short of the average recorded by WaveData, at £5.10. Similarly, 28-count packs of dosulepin 75mg tablets that experienced a 279% average rise to £11.48 saw a concession of just £11.00.

On the other hand, losartan 100mg tablets that saw their average price for a pack of 28 tablets almost quadruple to £5.49 were met with a healthy £7.17 concession, while furosemide 40mg tablets in packs of 28 that saw their average price almost treble

to £2.21 were granted a £2.92 concession.

For naproxen, however, the story was once again one of inadequate concessions: rises of 190% to £6.41 for 56 enteric-coated 250mg tablets and of 144% to £2.46 for 28 standard 250mg tablets resulted in concessions of just £5.94 and £2.25 respectively.

At the other end of the spectrum, olanzapine dominated the fastest-falling prices noted by WaveData. As 28-count packs of olanzapine 10mg tablets saw their average price more than halved to £1.45, the same pack sizes of 7.5mg and 15mg tablets experienced drops of just over two-fifths and a third respectively.

RECENT LAUNCHES PRODUCT/STRENGTH/PACK SIZE	NOV 2018 MINIMUM	MINIMUM CHANGE (%)	NOV 2018 AVERAGE	AVERAGE CHANGE (%)
ARIPIRAZOLE TABS 10MG 28	£0.75	-4%	£1.47	-12%
CARBIMAZOLE TABS 5MG 100	£16.90	-6%	£25.54	-6%
CELECOXIB CAPS 200MG 30	£0.83	0%	£1.44	5%
CILOSTAZOL TABS 100MG 56	£3.18	-4%	£4.94	1%
DULOXETINE CAPS 30MG 28	£0.79	-9%	£1.76	4%
EPLERENONE TABS 25MG 28	£2.75	-8%	£4.60	-13%
ESCITALOPRAM TABS 10MG 28	£0.44	5%	£0.88	5%
ETORICOXIB TABS 90MG 28	£2.03	-6%	£2.91	-14%
EZETIMIBE TABS 10MG 28	£1.25	-7%	£1.86	-43%
FROVATRIPTAN TABS 2.5MG 6	£3.00	-8%	£5.21	-2%
IVABRADINE TABS 5MG 56	£3.63	-10%	£5.83	-30%
MEMANTINE TABS 10MG 28	£0.59	4%	£0.87	-2%
NEFOPAM TABS 30MG 90	£4.56	-7%	£9.79	-2%
NORTRIPTYLINE TABS 10MG 100	£1.51	16%	£4.46	74%
OLMESARTAN TABS 10MG 28	£0.55	-15%	£1.16	-5%
PREGABALIN CAPS 150MG 56	£2.18	-1%	£3.53	-11%
RASAGILINE TABS 1MG 28	£1.05	-2%	£2.07	-10%
RIZATRIPTAN TABS 10MG 3	£3.40	-5%	£6.01	-6%
ROSUVASTATIN TABS 5MG 28	£0.68	-6%	£1.04	-10%
SEVELAMER TABS 800MG 180	£22.99	-1%	£72.19	97%
SILDENAFIL TABS 100MG 4	£0.23	0%	£0.38	-3%
TADALAFIL TABS 10MG 4	£0.89	-8%	£1.49	-11%
TELMISARTAN TABS 80MG 28	£1.32	20%	£12.14	28%
TRAVOPROST DROPS 40µG/ML 2.5ML	£2.05	-2%	£3.53	-12%
ZONISAMIDE CAPS 100MG 56	£3.00	15%	£5.76	-7%

COMPARISON BETWEEN THE PERIODS 1-31 OCTOBER 2018 AND 1-30 NOVEMBER 2018 OF UK TRADE PRICES OF THE MOST RECENTLY-LAUNCHED GENERICS LISTED IN CATEGORY M OF THE DRUG TARIFF OF PHARMACY-REIMBURSEMENT PRICES. AVERAGES CALCULATED FROM AT LEAST 24 DATA POINTS. (SOURCE - WAVEDATA)

BIGGEST RISERS PRODUCT/STRENGTH/PACK SIZE	NOV 18 MINIMUM	MINIMUM CHANGE (%)	NOV 18 AVERAGE	AVERAGE CHANGE (%)
DOSULEPIN CAPS 25MG 28	£1.64	249%	£6.22	410%
LOSARTAN TABS 100MG 28	£0.75	0%	£5.49	298%
DOSULEPIN TABS 75MG 28	£2.67	181%	£11.48	279%
ONDANSETRON TABS 8MG 10	£0.80	0%	£8.17	206%
FUROSEMIDE TABS 40MG 28	£0.24	71%	£2.21	199%

BIGGEST AVERAGE TRADE-PRICE RISES BETWEEN 1-31 OCTOBER 2018 AND 1-30 NOVEMBER 2018. AVERAGES CALCULATED FROM AT LEAST 20 DATA POINTS. RECENTLY-LAUNCHED PRODUCTS ARE EXCLUDED FROM THE COMPARISON. (SOURCE - WAVEDATA)

BIGGEST FALLERS PRODUCT/STRENGTH/PACK SIZE	NOV 2018 MINIMUM	MINIMUM CHANGE (%)	NOV 2018 AVERAGE	AVERAGE CHANGE (%)
OLANZAPINE TABS 10MG 28	£0.53	-2%	£1.45	-51%
OLANZAPINE TABS 7.5MG 56	£1.15	-2%	£4.13	-41%
IVABRADINE TABS 7.5MG 56	£3.99	-6%	£6.06	-38%
LAMOTRIGINE TABS 50MG 56	£4.10	-17%	£6.37	-37%
OLANZAPINE TABS 15MG 28	£0.80	0%	£2.31	-34%

BIGGEST AVERAGE TRADE-PRICE FALLS BETWEEN 1-31 OCTOBER 2018 AND 1-30 NOVEMBER 2018. AVERAGES CALCULATED FROM AT LEAST 20 DATA POINTS. RECENTLY-LAUNCHED PRODUCTS ARE EXCLUDED FROM THE COMPARISON. (SOURCE - WAVEDATA)

FAST MOVERS PRODUCT/STRENGTH/PACK SIZE	SEPTEMBER 2018	OCTOBER 2018	NOVEMBER 2018
SIMVASTATIN TABS 40MG 28	140	139	130
ATORVASTATIN TABS 20MG 28	133	125	128
OMEPRAZOLE CAPS 20MG 28	147	158	128
AMITRIPTYLINE TABS 10MG 28	115	107	123
BISOPROLOL FUMARATE TABS 2.5MG 28	111	102	118

RANKING OF FASTEST-MOVING PRODUCTS SUBJECT TO THE MOST PRICE OFFERS MADE TO INDEPENDENT UK PHARMACISTS (ONE STRENGTH PER INGREDIENT; OFFERS RECORDED BY 30 NOVEMBER). RECENTLY-LAUNCHED PRODUCTS ARE EXCLUDED FROM THE COMPARISON. (SOURCE - WAVEDATA)

Up-to-the-minute live retail market pricing is available for the UK and Eire on WaveData Live at wavedata.net.

Alternatively, contact Charles Joynson at WaveData Ltd on +44 (0)1702 425125

