

GP generics' buying power gets stronger and stronger

Dispensing GPs' PI buying power took what Wavedata believes is a temporary hit recently, possibly because of factors including the return to work. Generics continued their normal trend with GPs getting better prices month after month.

Products which stood out in November's list of fallers included four packs of quetiapine MR tabs, three packs each of diamorphine hydrochloride amps and pioglitazone tabs, and two packs each of cimetidine, temazepam and trimethoprim tabs.

November's risers included three packs of mirtazapine tabs and two each of leflunomide, olanzapine, oxazepam and valsartan tabs.

Fallers

The average price of ropinirole MR tabs 2mg x28 fell in November due to Beta, which makes more offers for the product than any other wholesaler, and which reduced its prices from £1.45 to £1.25. Other wholesalers had stock, but at over £30.00

In November many companies reduced prices for temazepam tabs 20mg x250, some from almost £60.00 to between £12.00 and £22.00. The best deals available to dispensing doctors were from AAH, Teva and Almus. Similar deals were available to pharmacists from Teva and Alliance.

Prices fell across the board for trimethoprim tabs 100mg x28 as many suppliers reduced prices. Deals below £0.30 were available to dispensing doctors from Mawdsleys, AAH and Beta and from 13 different suppliers.

Risers

The average price of zolmitriptan tabs 2.5mg x6 rose dramatically for dispensing doctors in November as a number of suppliers increased their prices. Deals below £1.00 still available to dispensing doctors were from Beta, AAH and Mawdsleys. Pharmacists had access to similar deals from Beta, Trident, Lexon, Numark and DE.

Buspirone tabs 5mg x30 rose on average by 210 per cent in November as many suppliers increased prices. However, dispensing doctors could still get deals below £3.00 from Ethigen and AAH. Similar deals were on offer to pharmacies from DE, Eclipse, Target, Trident and Lexon.

The prices of valsartan tabs 40mg x7 rose in November as many suppliers increased their prices. Offers below £0.50 were available to dispensing doctors from Actavis and Mawdsleys. Pharmacists, however, had to pay more and their best deals were from Lexon.

