

Commercial Bulletin

January 2020

Special points of interest:

This bulletin is free to interested people in Pharma & Healthcare

Please send names of new subscribers to
Jackie@wavedata.co.uk

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www.wavedata.co.uk

No-deal Brexit preparations

Preparations for a no-deal Brexit are now winding down as the Government is confident that its Brexit agreement will be approved by the end of January.

The Department of Health and Social Care has informed NHS England & Improvement that, for the health and care system, no-deal preparations should cease, staff working on no-deal preparations are being redeployed and other health and care organisations should do the same.

The Brexit Withdrawal Agreement Bill passed its third reading in the Commons and is currently being scrutinised by the House of Lords. It is expected to be passed unamended before the end of January.

To read more
<https://www.p3pharmacy.co.uk/584125-no-deal-brexit-preparations-wound-down>

Towa to acquire Esteve's generic division for 320M euros

Barcelona-based pharmaceutical company Esteve has agreed a deal to sell its generics division, Pensa Investments, to Japan's Towa Pharmaceutical.

This will allow Towa Pharma to provide generic medicines to patients, not only in Japan but also abroad, by using a manufacturing factory that specializes in pellet preparation in Spain as well as a network of subsidiary companies in Europe and the US.

To read more
<https://www.leadersleague.com/en/news/esteve-sells-generic-drugs-division-to-towa-pharmaceutical-for-e320m>

Inside this issue:

No-deal Brexit preparations

Towa to acquire Esteve's generic division for 320M euros

Amazon files for trademark in UK

Boots has entered into a three year deal

Price WatchUK - UK
Imipramine Prices Double In December

Galen to expand after buying a Swedish company

Forthcoming events

WaveData — Top ten searched products where the focus was to January 2020

Amazon files for trademark in UK

Amazon has filed to trademark "Amazon Pharmacy" in Canada, the U.K. and Australia, signaling a potential move into selling prescription drugs outside of the U.S.

Amazon filed for the patent on Jan. 9, 2020. The status is listed as pre-formalized. The trademark also lists other areas that Amazon Pharmacy could move into including surgical, medical dental instruments and pharmaceutical as well as medical and veterinary preparations.

To read more
<https://www.cnn.com/2020/01/21/amazon-files-trademarks-for-amazon-pharmacy-in-uk-australia-canada.html>

Boots has entered into a three year deal

Trying to encourage a million people to take better care of their health, Boots has entered into a three year partnership with Public Health England (PHE).

It was launched this month with the first online questionnaire containing a series of health-related questions for customers.

In a recent survey by NHS Digital health statistics for England, Boots highlighted that more than half of adults are at high risk of chronic disease as a result of being overweight or obese, that 27% of adults are classified as physically inactive, and 28% have high blood pressure. The multiple stressed “the importance of helping people find ways to improve their lifestyle” in addressing these issues.

To read more
<https://www.chemistanddruggist.co.uk/news/boots-partners-phe-public-health-initiative?cid=ENL-DAILY-LN-TOPSTORY-2020-0102>

Price WatchUK

UK Imipramine Prices Double In December

December brought price rises for the UK generics market that included imipramine prices as much as doubling and a leap of more than two-thirds in the average price of frovatriptan tablets.

The final month of 2019 saw relatively subdued price rises in the UK generics market, but this still included the average cost of imipramine 25mg tablets to UK independent pharmacists doubling, according to the latest figures from market researcher WaveData.

Setting out its Biggest Risers for December, WaveData reported that 28-count packs of the antidepressant experienced an average price rise of 100% to £2.04 (\$2.65), despite the cheapest available offer in the market increasing by just 17% to £0.62. Meanwhile, for the same pack size of the 10mg strength, the average price rose by four-fifths to £1.41.

To see more go to <http://www.wavedata.co.uk/newinfo.asp> and view our article from this month's Generics Bulletin.

WaveData



Galen to expand after buying a Swedish company

Northern Ireland pharmaceutical firm Galen has taken over a specialist Swedish healthcare company in a multi-million pound deal, it has been announced.

Galen, said the takeover of POA Pharma would enable it to expand its global reach and products in areas such as rare metabolic disease.

The two firms previously entered a distribution agreement allowing Galen to sell POA Pharma products in the UK and Ireland.

To read more
<https://www.belfasttelegraph.co.uk/business/northern-ireland/northern-ireland-pharmaceutical-firm-galen-to-expand-reach-after-buying-swedish-company-38841921.htm>

Forthcoming events			
Organizer	Date	Venue	Link or Email
Priorities for the NHS Assembly and delivering the NHS Long Term Plan	5th Feb 20	london	https://www.westminsterforumprojects.co.uk/book/priorities-for-the-NHS-Assembly-and-delivering-the-NHS-Long-Term-Plan
Building a Digital First Future	5th Feb 20	Manchester	sean (a/t) cvevents.co.uk
The future for NICE in health and social care	6th Feb 20	london	https://www.westminsterforumprojects.co.uk/book/future-of-NICE-in-health-and-social-care-20
11th Health Expo Athens	8th - 9th Feb 20	Greece	a.sakaloglou (a/t) pharmamanager.gr
EMIG Quarterly Meeting	10th Feb 20	london	www.delegant.co.uk/emig
Improving Patient Safety & Care 2020	13th Feb 20	london	https://ipc2020.govconnect.org.uk/index.php?option=com_registration
34th EMIG Business Development Group Meeting	20th Feb 20	Oxfordshire	https://emig.ngaeventsbookings.co.uk/emig-xxxiv-meeting/
7th Annual Drug Repurposing for Rare Diseases Conference	24th Feb 20	london	https://www.eventbrite.co.uk/e/drug-repurposing-for-rare-diseases-2020-conference-tickets-74705370775
Cardiovascular disease in England - prevention, innovation and tackling inequalities	25th Feb 20	london	https://www.westminsterforumprojects.co.uk/book/cardiovascular-disease-in-England-19
Reform to professional healthcare regulation in the UK	25th Feb 20	london	https://www.westminsterforumprojects.co.uk/book/professional-healthcare-regulation-in-the-UK-2020
Improving Patient Safety & Care 2020 continuous learning, measurement & improvement	13th Feb 20	london	https://ipc2020.govconnect.org.uk/index.php?option=com_registration&pcode=IPSC_EARLYBIRD
Antimicrobial resistance - coordinating a global response and progress on the UK strategy	20th Feb 20	london	https://www.westminsterforumprojects.co.uk/book/antimicrobial-resistance-20
Cardiovascular disease in England - prevention, innovation and tackling inequalities	25th Feb 20	london	https://www.westminsterforumprojects.co.uk/book/cardiovascular-disease-in-England-19
OTCToolbox 2020 Consumer Healthcare BD&I Event	27th - 28th Feb 20	london	https://www.otctoolbox.com/events/otc/otctoolbox-2020-consumer-healthcare-bdi-event
Networking Event of the European Joint Programme on Rare Diseases	3rd Mar 20	Paris	https://www.ejprarediseases.org/index.php/funding-schemes/rare-diseases-challenges/
Reducing health inequalities in England - learning from local approaches, supporting system-wide collaboration	10th Mar 20	london	https://www.westminsterforumprojects.co.uk/book/reducing-health-inequalities-in-England-20
Fibromyalgia-Europe2020	12th - 13th Mar 20	Germany	https://fibromyalgia2020.com/registration/
Rare-Europe2020	12th - 13th Mar 20	Germany	https://rare-europe2020.com/registration/
Environmental sustainability in healthcare	20th Mar 20	london	https://www.westminsterforumprojects.co.uk/book/environmental-sustainability-in-healthcare-20
Priorities for general practice in England: Primary Care Networks, digital technology and delivering the GP contract	24th Mar 20	london	https://www.westminsterforumprojects.co.uk/book/general-practice-in-England-20

Health research in England - funding and support, regulation and uptake, and the future of the UK as a clinical research centre	26th Mar 20	london	https://www.westminsterforumprojects.co.uk/book/health-research-in-England-20
21st Pharmacovigilance 2020	26th - 27th Feb 20	london	saket (a/t) viconferences.co.uk
Environmental sustainability in healthcare	20th Mar 20	london	https://www.westminsterforumprojects.co.uk/book/environmental-sustainability-in-healthcare-20
Priorities for general practice in England: Primary Care Networks, digital technology and delivering the GP contract	24th Mar 20	london	https://www.westminsterforumprojects.co.uk/book/general-practice-in-England-20
Environmental sustainability in healthcare	31st Mar 20	london	https://www.westminsterforumprojects.co.uk/book/environmental-sustainability-in-healthcare-20
IntraLogisteX	1st Apr 20	Coventry	https://eventdata.uk/Forms/Form.aspx?FormRef=ILX30Visitor&PageNo=20&utm_source=Robotics+%26+Automation%2FIntraLogisteX+exhibitions&utm_campaign=623e577d88-EMAIL_CAMPAIGN_2017_01_24_COPY_01&utm_medium=email&utm_term=0_40fe9541e5-623e577d88-
Next steps for diagnostics and pathology - innovation, collaboration and standards	2nd Apr 20	london	https://www.westminsterforumprojects.co.uk/book/next-steps-for-diagnostics-and-pathology
The World Congress on Skin Cancer	2nd - 3rd Apr 20	Germany	https://skin-cancer2020.com/registration/
The European Conference on Neuroinflammation	6th - 7th Apr 20	London	http://www.ecn2020.com/registration.aspx
COMIG meeting	23rd Apr 20	Coven-try	COMIG.co.uk Further details to be confirmed
Can you help the NHS commute with patients?	23rd Apr 20	Man-chester	Sean (a/t) cvevents.co.uk
BioTrinity 2020	28th - 29th Apr 20	london	https://biotrinity.com/register-here
Helping develop the NHS Long Term Plan	29th Apr 20	london	https://nhsitp.co.uk/index.php?option=com_reg
Key issues for NHS funding: priority areas, allocation and utilisation, and next steps for policy	5th May 20	london	https://www.westminsterforumprojects.co.uk/book/Key-issues-for-NHS-funding-20
Implementing the Primary Care Model for Wales	12th May 20	Cardiff	https://www.policyforumforwales.co.uk/book/Primary-Care-Wales-20
clinical negligence in the NHS - patient safety, legal cost reform and next steps for policy	14th May 20	london	https://www.westminsterforumprojects.co.uk/book/Clinical-negligence-in-the-NHS-20
30 years of Primary Care & Public Health	13th - 14th May 20	Birming-ham	steven (a/t) sterlingevents.co.uk
EURORDIS-Rare Diseases Europe 10th European Conference on Rare Diseases & Or-	15th - 16th May	Sweden	https://www.linkedin.com/showcase/the-european-conference-on-rare-diseases-and-orphan-products/
Controversies on Cannabis-Based Medicines	21st - 22nd May 20	Demark	https://med-cannabis2020.com/dear-colleague/
Mental Health 2020	23rd Sept 20	london	https://mentalhealth2020.govconnect.org.uk/index.php?option=com_reg&pcode=MH2020-EARLY



WaveData — Top ten searched products where the focus was to January 2020

According to WaveData, these were the most commonly investigated products in searches of the online pricing data

Wavedata Live at <http://www.wavedata.net>

Both UK and PI prices were viewed for each product, giving some indication of where the focus was to January 2020

Product	Oct-19	Nov-19	Dec-19	Jan-20
Metformin Tabs 500mg 28	£0.82	£0.93	£0.92	£0.99
Solifenacin Tabs 5mg 30	£5.16	£5.55	£4.97	£5.44
Clopidogrel Tabs 75mg 28	£0.80	£0.90	£1.08	£1.00
Solifenacin Tabs 10mg 30	£6.74	£7.28	£6.79	£6.95
Carbocisteine Caps 375mg 120	£3.81	£3.77	£4.09	£4.24
Fluoxetine Caps 20mg 30	£0.73	£0.76	£0.73	£0.64
Nefopam Tabs 30mg 90	£8.36	£13.60	£17.46	£21.73
Irbesartan Tabs 150mg 28	£6.30	£6.96	£6.51	£7.22
Mirtazapine Tabs 15mg 28	£2.29	£3.83	£3.48	£2.95
Quetiapine Tabs 25mg 60	£2.32	£2.87	£2.73	£2.84

We're on the web!
www.wavedata.co.uk

This bulletin now goes out to 4800 plus people.

If you would like to add or suggest any articles/comments, please let me know by the 19th February 2020, as I will be issuing the next bulletin on the 26th February 2020

If you have any colleagues who would like to receive this, please let them know about it.

You can view all copies of the Bulletin at

<http://www.wavedata.co.uk/newinfo.asp>

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