

WaveData

COMMERCIAL BULLETIN

As always, please contact us if you require additional information or if we can be of further assistance in product/products you would like to see in our database.

**If this is of interest to you, or you have preferences on what products you would like to see please email:
bulletin@wavedata.co.uk**



MEDICATIONS MAY NOT BE AVAILABLE IN NORTHERN IRELAND IF EU AND UK CAN'T REACH A DEAL

Thousands of medications may not be available to patients in Northern Ireland by the end of the year if no agreement is reached, one pharmaceutical industry association has warned.

Patients must not become "collateral damage" in the political haggling between the UK and the EU over medicines.

Patients that live in Northern Ireland and suffer from a serious illness should expect that in six months' time, they won't be able to access the medicines they need.

To read more:

<https://www.belfasttelegraph.co.uk/news/northern-ireland/ni-patients-must-not-go-to-the-back-of-the-queue-over-protocol-40709961.html>

FLU VACCINE SHORTAGE

Wholesaler MASTA is already out of stock of flu vaccines due to “extremely high demand”, while manufacturers gear up for a critical vaccination season.

MASTA is expecting a very busy flu season, “which is why they are working closely with manufacturers on delivery dates to ensure all customers receive their stock of flu vaccines in a timely manner.

Flu vaccine suppliers are getting ready to tackle what has been dubbed the “most comprehensive vaccination programme in UK history” this year, while also trying to mitigate potential supply issues.

To read more:

<https://www.chemistanddruggist.co.uk/CD135349/UK-wholesaler-out-of-flu-vaccine-stock-as-demand-rockets-ahead-of-busiest-season-to-date?cid=ENL-DAILY-LN-TOPSTORY-2021-08-03>

GROWTH FOR UK & GLOBAL WHOLESALE & DISTRIBUTION MARKET

Alongside the Covid-19 impact on Pharmaceutical Wholesale & Distribution market, the business intelligence report elaborates on the competitive outlook, with information about product offerings of major vendors.

The business intelligence report on Pharmaceutical Wholesale & Distribution market has been systematically compiled to impart a thorough understanding of the attributes influencing the business dynamics over the stipulated period. It categorizes this vertical into various segments and investigates them individually to reveal the lucrative revenue prospects for the upcoming years.

To read more:

<https://www.groundalerts.com/pharmaceutical-wholesale-distribution-market-share-report>

AMAZON ONLINE PHARMACY

A survey has revealed that 41% of UK customers would choose the company’s pharmacy platform for medicines purchases once it became available.

The study was based on approx 1,000 individuals in the UK. It also found that 10% of customers who do not currently buy regularly from Amazon are open to using Amazon Pharmacy once it is available in the UK.

To read more:

<https://www.chemistanddruggist.co.uk/CD135384/Four-in-10-Amazon-customers-would-use-its-online-pharmacy-service-survey-finds>

ACTEMRA SHORTAGE

Roche's arthritis drug Actemra has quickly found itself at the forefront of the pandemic fight for severely ill COVID-19 patients. The latest wave of infections and hospitalizations, driven by the highly infectious delta variant first found in India, has catapulted Actemra requests "well over" 400% compared with pre-COVID levels just in the last two weeks alone. That's spurred a global shortage for the rheumatoid arthritis drug, also known as tocilizumab, which could exacerbate in the coming weeks or months ahead if the pandemic continues.

To read more:

[https://www.fiercepharma.com/pharma/roche-warns-global-actemra-supply-shortage-as-delta-variant-drives-unprecedented-demand-for?](https://www.fiercepharma.com/pharma/roche-warns-global-actemra-supply-shortage-as-delta-variant-drives-unprecedented-demand-for?mkt_tok=Mjk0LU1RRi0wNTYAAAF_ArRs93fEVIaEL8CUN0nixUw9gVJPkcGyvS_zTovGNd1Flpjz_o-Qa6Lkqxn2ftZVfKZMjodxtAydMCykA2ktxBHAZ6zs-KA6rnZoxoyWjTU_Bo_w&mrkid=1081505)

[mkt_tok=Mjk0LU1RRi0wNTYAAAF_ArRs93fEVIaEL8CUN0nixUw9gVJPkcGyvS_zTovGNd1Flpjz_o-Qa6Lkqxn2ftZVfKZMjodxtAydMCykA2ktxBHAZ6zs-KA6rnZoxoyWjTU_Bo_w&mrkid=1081505](https://www.fiercepharma.com/pharma/roche-warns-global-actemra-supply-shortage-as-delta-variant-drives-unprecedented-demand-for?mkt_tok=Mjk0LU1RRi0wNTYAAAF_ArRs93fEVIaEL8CUN0nixUw9gVJPkcGyvS_zTovGNd1Flpjz_o-Qa6Lkqxn2ftZVfKZMjodxtAydMCykA2ktxBHAZ6zs-KA6rnZoxoyWjTU_Bo_w&mrkid=1081505)

ANTIBODY TREATMENT FOR COVID-19 APPROVED FOR USE IN THE UK

The MHRA has approved Ronapreve, the first monoclonal antibody treatment for the prevention and treatment of acute COVID-19 in the UK.

Developed by Regeneron/Roche, the drug is administered either by injection or infusion and acts at the lining of the respiratory system where it binds tightly to the coronavirus and prevents it from gaining access to the cells of the respiratory system.

To read more:

<https://www.gov.uk/government/news/first-mono-clonal-antibody-treatment-for-covid-19-approved-for-use-in-the-uk>

IS THE NATIONAL INSTITUTE FOR HEALTH AND CARE EXCELLENCE BECOMING NICER?

NICE are changing how they review new drugs, devices, diagnostics and digital technologies to provide faster and fairer access in the NHS. The changes will also improve the way we work with patients, the NHS and the life sciences industry. NICE is an independent organization that makes rulings over which drugs should be made available to NHS patients. NICE will also grant drugs for more severe diseases, such as epilepsy and multiple sclerosis, "extra weight" in its decision-making process.

To read more:

<https://indepth.nice.org.uk/methods-review/index.html>

PHARMACEUTICAL PLASTIC PACKAGING MARKET SALES REVENUE

Over the last few years, the packaging is among the high growth industries driving by expanding pharmaceutical. Packaging helps in identification of products, protects the contents of the product from leakage, contamination, spoilage. Various manufacturers are using packaging as a promotional strategy to attract the attention of the consumers; therefore, pharmaceutical plastic packaging represents a significant share in the packaging industry which is specifically designed to meet the packaging requirements for pharmaceutical substances such as capsules, tablets, sterile injectable, solutions & suspensions, and others.

To read more:

<https://tmrresearchinsights.wordpress.com/2021/08/04/pharmaceutical-plastic-packaging-market-sales-revenue-grow-pricing-and-industry-growth-analysis-2025-covid-19/>

WHO CALLS TO END 'DISGRACEFUL' GLOBAL VACCINE INEQUALITY

CNN – The World Health Organization (WHO) has urged the 20 most powerful world leaders and pharmaceutical chiefs to reverse the “disgraceful” inequity in global access to Covid-19 vaccines by the fall, in order to avert yet another deadly wave of cases over the winter. WHO's Bruce Aylward said the world should be “disgusted” with the imbalance in available tools to fight the pandemic and appealed to the wealthiest nations to focus on helping all countries vaccinate at least 10% of their populations by September. Aylward's comments come a week after WHO Director-General Tedros Adhanom Ghebreyesus called for a pause on coronavirus vaccine booster shots until September, urging the G20 to do more to improve access globally.

To read more:

<https://edition.cnn.com/2021/08/11/world/coronavirus-newsletter-intl-11-08-21/index.html>

DRUGS MAY SEE PRICE REVISIONS

A steep rise in the cost of raw materials for essential drugs, called active pharmaceutical ingredients (API) in pharma circles, by up to 140% in certain cases since the pre-pandemic level, is pinching the industry hard. API prices of certain drugs like fever and pain relief drug paracetamol and life-saving antibiotic Meropenem (also used for Covid), and anti-diabetic metformin, have more than doubled to as high as 139%, 127% and 124% respectively.

Since these medicines are under price control, companies are forced to absorb the higher cost, raising questions about their viability in future.

To read more:

https://www.business-standard.com/article/companies/more-drugs-may-see-price-revisions-as-raw-material-costs-expenses-rise-120070201390_1.html

EXTERNAL FEEDS AND INTERNAL BENCHMARKING

Wavedata have historically put data into websites and left customers to login and access this.

However, a couple of years ago customers started asking for feeds. These are monthly, weekly, or daily reports showing market prices, and are imported into pharma companies' internal systems to give benchmark prices by product. This helps purchasing and sales get their prices right. The buyers need to see that the prices they are getting from their manufacturing suppliers are significantly discounted against market prices, and sales need to ensure they maximise profits by outcompeting their direct competitors.

An example feed is shown below, but if you'd like to know more please contact us at marketing@wavedata.co.uk

Short Product Name	Country	Region	Average	Lowest	Highest
Tramadol MR Tabs 200mg 60	Eng.	UK	4.09	4.09	4.09
Tramadol MR Tabs 200mg 60	Scot.	UK	36.52	36.52	36.52
Tramadol MR Tabs 400mg 28	Eng.	UK	28.51	28.51	28.51
Tramadol MR Tabs 400mg 28	N.Ireland	UK	28.51	28.51	28.51
Tramadol MR Tabs 50mg 60	Eng.	UK	4.6	4.6	4.6
Tramadol MR Tabs 50mg 60	N.Ireland	UK	4.6	4.6	4.6
Tramadol MR Tabs 50mg 60	Scot.	UK	4.6	4.6	4.6
Tramadol Oral Drops 100mg/ml 10ml	Eng.	UK	25	25	25
Tramadol Oral Drops 100mg/ml 10ml	N.Ireland	UK	25	25	25
Tramadol Orodispersible Tabs 50mg 60	Eng.	UK	5.5	5.5	5.5
Tramadol Orodispersible Tabs 50mg 60	N.Ireland	UK	3.98	3.98	3.98
Tramadol Orodispersible Tabs S/F 50mg 60	Eng.	UK	7.12	7.12	7.12
Tramadol Orodispersible Tabs S/F 50mg 60	N.Ireland	UK	7.12	7.12	7.12
Incruse Ellipta Inhaler 55mcg 1 (30 Doses)	PI to Eng.	PI	26.8	26.24	27.36
Incruse Ellipta Inhaler 55mcg 1 (30 Doses)	PI to N.Ire.	PI	27.29	27.2	27.36
Incruse Ellipta Inhaler 55mcg 1 (30 Doses)	PI to Scot.	PI	27.29	27.08	27.45



GPS CALL FOR RESCUE PLAN IN THE UK

The Royal College of General Practitioners (RCGP) has called for an emergency rescue package to provide a solution to 'crisis-torn' general practice in the UK.

GPs jobs are 'largely undoable' even prior to the COVID-19, adding that general practice is at a 'breaking point', with many staff members facing burn out, says the RCGP's chair Martin Marshall.

Data shows that consultations by GPs have been rising since last summers, increasing above historic levels since the end of April this year. In June 2021, consultation rates were 11% higher than in June 2019 and are at near record levels, despite the summer period historically being lower demand.

To read more:

http://www.pharmatimes.com/news/gps_call_for_rescue_plan_to_save_general_practice_in_the_uk_1373846?utm_campaign=emig+news+alert&utm_medium=email&utm_source=Emig+Newsletter

PRICE WATCH UK...

UK SEES SEVERAL TRIPLE-DIGIT PRICE RISES IN JULY

Ivabradine, lercanidipine, donepezil and aspirin led the steepest price rises seen for UK generics in July 2021, with all of these molecules experiencing triple-digit average increases in certain presentations, according to WaveData.

Triple-digit price rises were seen in the UK for multiple molecules in July 2021, with ivabradine, lercanidipine, donepezil and aspirin leading the steepest average price rises recorded by market researcher WaveData.

To see more go to <https://generics.pharmaintelligence.informa.com/> and view our article from this month's Generics Bulletin.

WaveData

Subscribe to the industry's comprehensive source of news and analysis.

www.generics-bulletin.com

WAVEDATA — TOP TEN SEARCHED PRODUCTS - WHERE THE FOCUS WAS TO AUGUST 2021

According to WaveData, these were the most commonly investigated products in searches of the online pricing data Wavedata Live accessed through www.wavedata.co.uk/login.

Both UK and PI prices were viewed for each product, giving some indication of where the focus was to August 2021. WaveData prices in the top 20 articles are averages.

Product	May-21	Jun-21	Jul-21	Aug-21
Lercanidipine Tabs 10mg 28	£1.05	£2.24	£6.84	£6.28
Lercanidipine Tabs 20mg 28	£1.25	£2.41	£7.56	£7.15
Sertraline Tabs 100mg 28	£2.19	£1.81	£1.38	£1.26
Sertraline Tabs 50mg 28	£1.44	£1.25	£1.14	£1.05
Atorvastatin Tabs 20mg 28	£0.61	£0.60	£0.60	£0.59
Baclofen Tabs 10mg 84	£3.45	£3.65	£3.28	£3.10
Metformin Tabs 500mg 28	£0.36	£0.36	£0.32	£0.30
Folic Acid Tabs 5mg 28	£0.42	£0.58	£0.74	£0.49
Atorvastatin Tabs 80mg 28	£1.11	£1.16	£1.16	£1.12
Losartan Tabs 50mg 28	£0.65	£0.68	£0.84	£0.78

This bulletin now goes out to 5000 plus people.

If you would like to add or suggest any articles/comments, please let me know by the 15th September 2021, as I will be issuing the next bulletin on the 22nd September 2021.

If you have any colleagues who would like to receive this, please let them know about it. You can view all copies of the Bulletin at <https://www.wavedata.co.uk/kb/>

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FUTURE EVENTS

Organizer	Date	Venue	Link or Email
EMIG Northern Ireland	6th Sept 21	Online	www.emig.org.uk
What EU HTA Regulation means for companies - Putting things into perspective	7th Sept 21	Online	https://register.gotowebinar.com/register/3612243559220839436?source=EMIG
WHF policy conference - delivering social prescribing - progress, integration, funding, scaling up, COVID-19 recovery	7th Sept 21	Online	https://www.westminsterforumprojects.co.uk/book/Social-Prescribing-21
EMIG HR Group Webinar	7th Sept 21	Online	drjim.golby (a/t) applied-driving.com
EMIG Market Access - Credentialing - The real story	7th Sept 21	Online	https://platform.emig.org.uk/auth/login
WHF policy conference - urgent & emergency care in England - service transformation, patient care, efficiency, learning from the COVID-19 response	14th Sept 21	Online	https://www.westminsterforumprojects.co.uk/book/Urgent-and-emergency-care-in-England-2021
EMIG NHS Stakeholder Panel	14th Sept 21	Online	www.emig.org.uk
Real-world data to precisely message HCPs across all marketing channels	15th Sept 21	Online	https://pages.questnetwork.com/PrognosHealth-Registration-091521.html?source=081221-fls-targeted
EMIG Market Access Webinar	16th Sept 21	Online	www.emig.org.uk
EMIG Compliance meeting Northern Ireland latest: supplier & pharmacy/patient challenges; what are DHSC's plans?	20th Sept 21	London	https://vzwlegal.zoom.us/j/94712424242
BioForward 2021	23rd Sept 21	Oxford	www.bioforward.co.uk
UK Supply Chain & Logistics Expo	23rd Sept 21	Milton Keynes	https://www.supplychainandlogisticsexpo.com/
AWMSG Open day	23rd Sept 21	Online	https://awmsg.nhs.wales/meetings-and-events/events/awmsg-open-days/
Bespoke & flexible cell line development programs from gene to clinic	23rd Sept 21	Online	http://ow.ly/a0XC50FWTwR
Pharmapack Online Conference & Networking	27th Sept - 15th Oct 21	online	http://ow.ly/j1ch50FEokS
WHF policy conference - Priorities for cancer care - service restoration and transformation, supporting innovation, and opportunities for improving patient outcomes	30th Sept 21	Online	https://www.westminsterforumprojects.co.uk/book/Cancer-Care-21
Pharma PR & Communications Summit,	4th - 5th Oct 21	Jersey City, NJ	https://www.pharmaprs Summit.com/Register
The Making Pharmaceuticals 2021	5th - 6th Oct 21	Coventry	https://www.makingpharma.com/
Improving Disability Services in the UK: Recognising the Challenges of the Pandemic & Capitalising on the Benefits of Digitalisation	7th Oct 21	Online	https://www.publicpolicyexchange.co.uk/event.php?eventUID=LJ07%E2%80%93PPE
WHF policy conference - pharmacy services in England - integration, service delivery, public health, learning from COVID-19	12th Oct 21	Online	https://www.westminsterforumprojects.co.uk/book/The-future-for-pharmacy-services-in-England-2021
WHF policy conference - Priorities for improving mental health - funding, prevention and tackling inequalities	12th Oct 21	Online	https://www.westminsterforumprojects.co.uk/book/Mental-Health-2021
Paris Expo, Porte de Versailles	13th - 14th Oct 21	Paris	http://ow.ly/k25450FEonU
WHF policy conference - Priorities for tackling ethnic minority healthcare inequalities	14th Oct 21	Online	https://www.westminsterforumprojects.co.uk/book/Minority-Health-21
WHF policy conference - Utilising data within health and social care - discussion relevant to pharma	20th Oct 21	Online	https://www.westminsterforumprojects.co.uk/book/Data-In-Health-21
WHF policy conference - Next steps for improving patient safety in the NHS - discussion relevant to pharmacy	21st Oct 21	Online	https://www.westminsterforumprojects.co.uk/book/Patient-Safety-21
WHF policy conference - priorities for clinical research in the UK - discussion relevant to pharma	2nd Nov 21	Online	https://www.westminsterforumprojects.co.uk/book/Clinical-Research-21
NHS Health Research Authority 'Make it Public'	3rd - 4th Nov 21	Online	harriet.summerhayes (a/t) hra.nhs.uk
WHF policy conference - Next steps for integrated care - discussion relevant to pharma	8th Nov 21	Online	https://www.westminsterforumprojects.co.uk/book/Integrated-Care-21
Future Surgery 2021	9th - 10th Nov 21	London	https://www.futuresurgeryshow.com/conferenceprogramme
WHF policy conference - Recovering NHS waiting times - funding priorities, addressing variation, and driving efficiency in service delivery	10th Nov 21	Online	https://www.westminsterforumprojects.co.uk/book/NHS-Waiting-Times
Intelligent Bioprocessing Summit "ATMP Manufacturing & Bioanalytics"	11th - 12th Nov 21	Amsterdam	https://key-notion.com/global-bioprocessing-summit/
HDA Annual Conference	14th Nov 21	London	https://hdauk.com/
Cannabis Business Asia 2021	16th - 17th Nov 21	Thailand	https://www.worldclassbusinessleaders.com/events/cb21as