

WaveData

COMMERCIAL BULLETIN

As always, please contact us if you require additional information or if we can be of further assistance in product/products you would like to see in our database.

**If this is of interest to you, or you have preferences on what products you would like to see please email:
bulletin@wavedata.co.uk**



GENERIC SHORTAGES AND PRICE RISES

The Northern Ireland protocol is already impacting generic medicines supply and shortages, and price rises will only worsen if a patient-centred approach isn't agreed on fast, BGMA Chief Mark Samuels has warned. Almost all of Northern Ireland's medicines come from Great Britain.

Generic medicines make up four out of five products prescribed in the UK, including Northern Ireland. Implementation of the protocol is currently suspended by an indefinite grace period as both sides seek to make the best of the agreement and limit potential disruption.

To read more:

<https://www.chemistanddruggist.co.uk/CD135735/NI-protocol-There-will-be-generics-shortages-and-price-rises-without-UK-wide-licenses>

WAVEDATA RESEARCH

Wavedata will shortly be doing some user research to discover more about how the users of its online services use the data. The plan is to develop tools which will save users time and money, by putting the data into forms that can be directly copied across to their systems. The company Fluxx have agreed to do research, and Wavedata will be shortly be looking for volunteers who will invest up to an hour of their time explaining how pricing data is used now, and suggesting how it might be used in the future.

Wavedata did this once before with great success by doing similar research into the design and functionality of their Wavedata Live service.

If you are willing to volunteer to help with this, please contact **Charles Joynson** at info@wavedata.co.uk

HOSPITALISATION & DEATH RISK CUT BY 89%

hospitalisation or death by 89% in an interim analysis of the Phase II/III EPIC-HR study.

This news is a real game-changer in the global efforts to halt the devastation of this pandemic.

Albert Bourla Chairman and Chief Executive Officer, Pfizer has said that the data suggests that our oral antiviral candidate, if approved or authorized by regulatory authorities, has the potential to save patients' lives, reduce the severity of COVID-19 infections, and eliminate up to nine out of ten hospitalizations," said Albert Bourla, Chairman and Chief Executive Officer, Pfizer.

To read more

https://www.pharmatimes.com/news/pfizers_covid-19_pill_cuts_hospitalisationdeath_risk_by_89_1383066?utm_campaign=emig+news+alert&utm_medium=email&utm_source=Emig+Newsletter

J&J TO SPLIT CONSUMER HEALTH AND PHARMACEUTICAL BUSINESSES

Johnson & Johnson (J&J) has announced plans to spin off its Consumer Health unit from its Pharmaceutical and Medical Device business, creating two independent publicly traded companies. Subject to approvals and meeting specific conditions, the separation is anticipated to conclude in 18 to 24 months. Following the separation, the new J&J will continue to be a healthcare company with a sharpened focus on key areas with unmet medical needs and leverage innovation and technology in the biopharmaceutical and medical device sectors to expand the standard of care.

To read more

<https://www.pharmaceutical-technology.com/news/jj-split-consumer-health-pharmaceutical/>

BOOTS ENDS PHARMACY SUPPLY IN 22 STORES

Boots has said it plans to end pharmacy provision in 22 of its stores in the coming months while keeping the stores open for retail purposes.

Many of Boots pharmacies are close to other Boots stores that offer pharmacy provision and will offer pharmacy team members alternative roles at Boots wherever possible.

Boots have opened almost 20 new stores in 2020 and 2021 and continue to look at new locations that Boots stores can succeed.

To read more

<https://www.p3pharmacy.co.uk/814375-boots-ends-pharmacy-provision-in-22-stores>

UNINTERRUPTED SECURITY OF SUPPLY OF MEDICINES TO NORTHERN IRELAND

Healthcare Distribution Association executive director Martin Sawyer has warned the pharmacy wholesale sector is enduring a labour shortage that could worsen if the Government does not step in.

Mr Sawyer, Healthcare Distribution Association executive director said that while the current situation has not reached crisis point “the whole system is under strain,” deepening concerns over potential disruptions to the supply of medicines to pharmacies.

To read more

<http://ow.ly/oRcQ50GWoPA>

UK DISPOSED OF 600,000 COVID VACCINES

The UK disposed of over 600,000 doses of the AstraZeneca vaccine after the jabs were allowed to pass their expiry date, according to a report by The Independent. Oxfam has described this as an “absolute scandal”, as the government did not donate the doses to poorer countries with low rates of vaccination against COVID-19. This came after the decision to stop offering the jab to younger age groups in the UK, due to concerns about instances of blood clotting. The Labour Party has said that it was “staggering that such a colossal quantity of life-saving jabs was allowed to go to waste.”

To read more

<https://www.ris.world/uk-uk-disposed-of-600000-az-vaccine-doses-after-they-passed-expiry-date/>

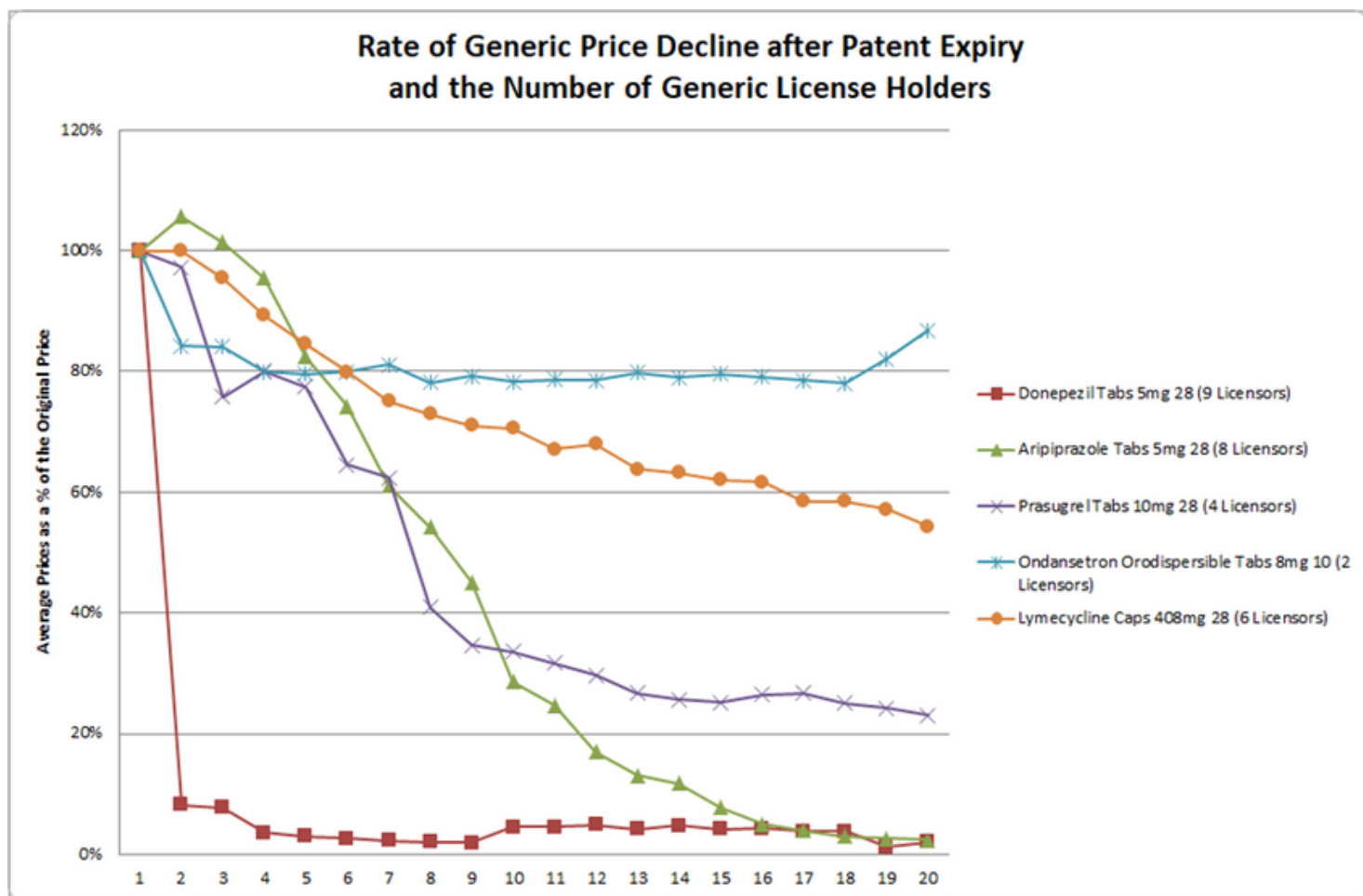
GENERIC PRODUCT PRICE DECLINE

How does the price of a generic product change after generic launch and the expiry of the original branded product's patent (loss of exclusivity)? The attached chart shows that the number of generic license holders selling to pharmacy is a major factor in determining the rate of price decline. Other factors which affect the rate of price decline include the original branded price, the drug tariff, the degree of manufacturing complexity and the category of the drug tariff to which the product is assigned.

The original brand price has had a bearing on price decline as the original price determines the attractiveness of a product to generic manufacturers. The ease of manufacture is also important, so, products which are more difficult to manufacture, such as devices, are harder to manufacture and therefore attract fewer generic equivalents.

The reimbursement price is also important, as is whether and when the product is added to Category M.

Wavedata collect these prices from pharmacies and dispensing doctors, and have been doing so since the year 2000. Each month over 100,000 prices are collected for generics, parallel imports, UK brands and devices, and this timely information is added to the Wavedata Live system every 15 minutes, and the historical information is used to construct graphs like these.



AAH WINS £200K CONTRACT FOR FLU VACCINE IN SCOTLAND

AAH announced earlier this month that they would be the sole provider of seasonal influenza vaccines to community pharmacies in Scotland for the next 12 months.

They will be supplying flu vaccines to community pharmacies across all 14 regional health boards in mainland Scotland and the Western Isles, Orkney and Shetland until October 2022.

The contract is initially for 12 months, with an option to extend it by up to a further 36 months.

To read more

<http://ow.ly/NvWA50GWfYY>

NEW FREIGHT SERVICE TO DELIVER MEDICAL GOODS TO UK

Medicines and medical goods which are at risk of shortage will be transported to the UK within days through a new international transport system, the government has announced.

The International Express Freight Service has launched to deliver products to the UK rapidly when a supplier's own logistical arrangements are disrupted.

The international service will transport medicines and medical products in days if needed; ensuring patients can continue to access the treatments they need. Medicines will be fast-tracked to UK to provide an uninterrupted supply using the quickest services available.

To read more

<https://www.gov.uk/government/news/new-freight-service-to-rapidly-deliver-medical-goods-to-uk>

PRICE WATCH UK... DIFFERING DYNAMICS DEMONSTRATED IN UK AS DUO DOUBLE IN OCTOBER

A pair of generics saw their average UK trade prices nearly double in October 2021 for quite different reasons, according to the latest pricing information from market researcher WaveData. Zolpidem 10mg tablets in 28-count packs and rivastigmine 4.5mg capsules in the same pack size both experienced high double-digit average price increases in October, based on UK trade prices to independent pharmacists. However, WaveData explained, the underlying dynamics for these two products almost doubling in price were not the same.

To see more go to <https://generics.pharmaintelligence.informa.com/> and view our article from this month's Generics Bulletin.

WaveData

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www.generics-bulletin.com

WAVEDATA — TOP TEN SEARCHED PRODUCTS - WHERE THE FOCUS WAS TO NOVEMBER 2021

According to WaveData, these were the most commonly investigated products in searches of the online pricing data Wavedata Live accessed through www.wavedata.co.uk/login.

Both UK and PI prices were viewed for each product, giving some indication of where the focus was to November 2021. WaveData prices in the top 20 articles are averages.

Product	Aug-21	Sep-21	Oct-21	Nov-21
Atorvastatin Tabs 20mg 28	£0.56	£0.57	£0.56	£0.55
Lercanidipine Tabs 20mg 28	£6.26	£4.64	£3.91	£4.52
Paracetamol Caplets 500mg 100	£0.81	£0.81	£0.74	£0.97
Eplerenone Tabs 25mg 28	£1.05	£9.87	£8.77	£8.96
Orlistat Caps 120mg 84	£23.42	£25.01	£26.35	£26.99
Atorvastatin Tabs 40mg 28	£0.67	£0.63	£0.61	£0.64
Metformin Tabs 500mg 28	£0.29	£0.29	£0.32	£0.29
Lercanidipine Tabs 10mg 28	£5.65	£4.48	£3.34	£3.17
Sertraline Tabs 50mg 28	£0.99	£0.94	£0.71	£0.65
Eplerenone Tabs 50mg 28	£18.24	£16.43	£17.21	£16.81

This bulletin now goes out to 5500 plus people.

If you would like to add or suggest any articles/comments, please let me know by the 15th December 2021, as I will be issuing the next bulletin on the 22nd December 2021.

If you have any colleagues who would like to receive this, please let them know about it. You can view all copies of the Bulletin at <https://www.wavedata.co.uk/kb/>

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FUTURE EVENTS

Date	Venue	a/t
1st Dec 21	Online	https://www.westminsterforumprojects.co.uk/book/Antimicrobial-21
1st Dec 21	Online	https://www.westminsterforumprojects.co.uk/book/General-Practice-21
7th Dec 21	London	https://s2064197708.t.en25.com/e/es?s=2064197708&e=228296&elqTrackId=6707dcff7669446894e7ecba1171fd7b&elq=1085d6b9eb5746cb9c742b6947be4fcc&elqaid=40614&elqat=1
7th Dec 21	Online	drjim.golby@applied-driving.com
7th Dec 21	Online	jill.payne (a/t) emig.org.uk
8th Dec 21	Online	https://mcusercontent.com/440612f6fe24f0dac190dac6a/files/c292f3b7-912e-1b00-a68c-1a67f517ac65/Data Driven Health Systems Agenda and Speakers.pdf
10th Jan 22	Online	https://www.policyforumforni.co.uk/book/Health-and-Care-NI-22
12th Jan 22	Online	https://www.westminsterforumprojects.co.uk/book/Health-Workforce-21
12th Jan 22	Online	https://www.westminsterforumprojects.co.uk/book/Health-Workforce-21
13th - 14th Jan 22	Crawley	https://mcusercontent.com/440612f6fe24f0dac190dac6a/files/6d7e5e37-07c1-09f0-06df-ca7eccb2db11/Research Retreat 2022 packages.pdf
25th Jan 22	Online	https://www.publicpolicyexchange.co.uk/book.php?event=MA25%e2%80%93PPE&ss=em&g=1c
27th Jan 22	Online	https://www.westminsterforumprojects.co.uk/book/Public-Health-22
31st Jan 22	Online	https://www.westminsterforumprojects.co.uk/book/Rare-Diseases-22
2nd - 3rd Feb 22	Online	https://rmd2022.com/
16th - 17th Feb 22	London	https://ct-cann.com/registration/
21-Feb-22	Online	https://www.westminsterforumprojects.co.uk/book/Vaccine-Research
21st - 25th Feb 22	Online	https://www.otctoolbox.com/events/otc/the-otctoolbox-2022-consumer-healthcare-bdi-event
22nd Feb 22	Online	https://www.westminsterforumprojects.co.uk/book/Patient-Safety-21
28th Feb 22	Online	https://www.westminsterforumprojects.co.uk/book/NICE-2022
1st Mar 22	Online	https://www.westminsterforumprojects.co.uk/book/Diagnostics-22
1st & 3rd Mar 22	Online	www.emig.org.uk
9th Mar 22	Online	https://www.westminsterforumprojects.co.uk/book/General-Practice-21
12th - 13th May 22	Demark	https://med-cannabis2022.com/registration/
22nd Mar 22	Online	https://www.westminsterforumprojects.co.uk/book/Long-COVID-2022
21st - 22nd June 22	Germany	https://www.worldclassbusinessleaders.com/events/CBE22