

# WaveData

## COMMERCIAL BULLETIN

Wavedata's bulletin is a free-of-charge service, if you have any colleagues that would like to receive the bulletin please let us know.

As always, please contact us if you require additional information or if we can be of further assistance in product/products you would like to see in our database.

If this is of interest to you, or you have preferences on what products you would like to see please email: [bulletin@wavedata.co.uk](mailto:bulletin@wavedata.co.uk)



## AAH PHARMACEUTICALS IS PARTNERING WITH RELEX SOLUTIONS

AAH Pharmaceuticals is partnering with RELEX Solutions to improve supply chain planning and processes across its wholesale business, trading under the AAH, Enterprise, and Trident brands. AAH is a distributor of pharmaceutical and healthcare products and services in the UK and works with manufacturers to supply pharmacies, hospitals, and dispensing doctors across the country. It provides a twice per day delivery service to 14,000+ customer locations, enabling access to more than 20,000 products.

To read more:

<https://www.relexsolutions.com/news/aah-pharmaceuticals-selects-relex-solutions-to-automate-and-optimise-pharmaceutical-supply-chain-processes/>

## IRELAND HAS PERFECT FORMULA FOR THE LIFE SCIENCES INDUSTRY

Ireland's pharmaceutical industry is considered a global hub of innovation and manufacturing excellence. Its global reputation has been bolstered by the level of foreign direct investment (FDI) pouring into the country. Around 120 overseas pharmaceutical companies have plants in Ireland, including nine of the biggest in the world. However, domestic players are also thriving. The modern Irish pharmaceutical sector kicked off in earnest in 1964 when a New York-based company named Squibb – once a supplier of medicines to the Union Army during the American Civil War – became one of the first foreign pharmaceutical companies to locate here, bulk-manufacturing key ingredients for tablets and capsules in Swords, Co Dublin. More than 50 years later, what is now Bristol Myers Squibb was responsible for one of Ireland's most significant pieces of FDI in life sciences when it built its \$900m (€865m) biologic drug facility in Cruiserath, near Blanchardstown, Dublin.

To read more:

<https://worldnews.upexampaper.com/focus-on-pharmaceuticals-ireland-has-perfect-formula-for-the-life-sciences-industry-more-latest-world-news-headlines/>

## PFIZER TO ACQUIRE BIOHAVEN PHARMACEUTICAL

Pfizer has signed a definitive agreement for the acquisition of all outstanding shares of Biohaven Pharmaceutical in a deal totalling nearly \$11.6bn, or for \$148.50 for each share in cash. According to the deal, Pfizer will acquire CGRP programmes of Biohaven, including rimegepant, zavegepant and five pre-clinical assets. It is the biggest deal for New York-based Pfizer since its 2016 purchase of Medivation (NASDAQ:MDVN) for \$14.3bn.

To read more:

<https://www.proactiveinvestors.co.uk/companies/news/981895/pfizer-splashes-11-6bn-of-vaccine-cash-on-biohaven-pharmaceutical-holding-981895.html>

## GENESIS AND LILLY PARTNER

Genesis Therapeutics and Eli Lilly and Company have signed a strategic partnership for discovering new drugs for up to five targets across various therapeutic areas. The alliance will leverage the artificial intelligence (AI) drug discovery platform of Genesis that merges three-dimensional (3D) structure-aware deep neural networks with advanced molecular simulation. A joint group of engineers and scientists from both companies will use field-leading machine learning models of Genesis to discover the therapy candidates. As per the deal, Genesis and Lilly will collaborate on three preliminary targets with the former to receive \$20m upfront.

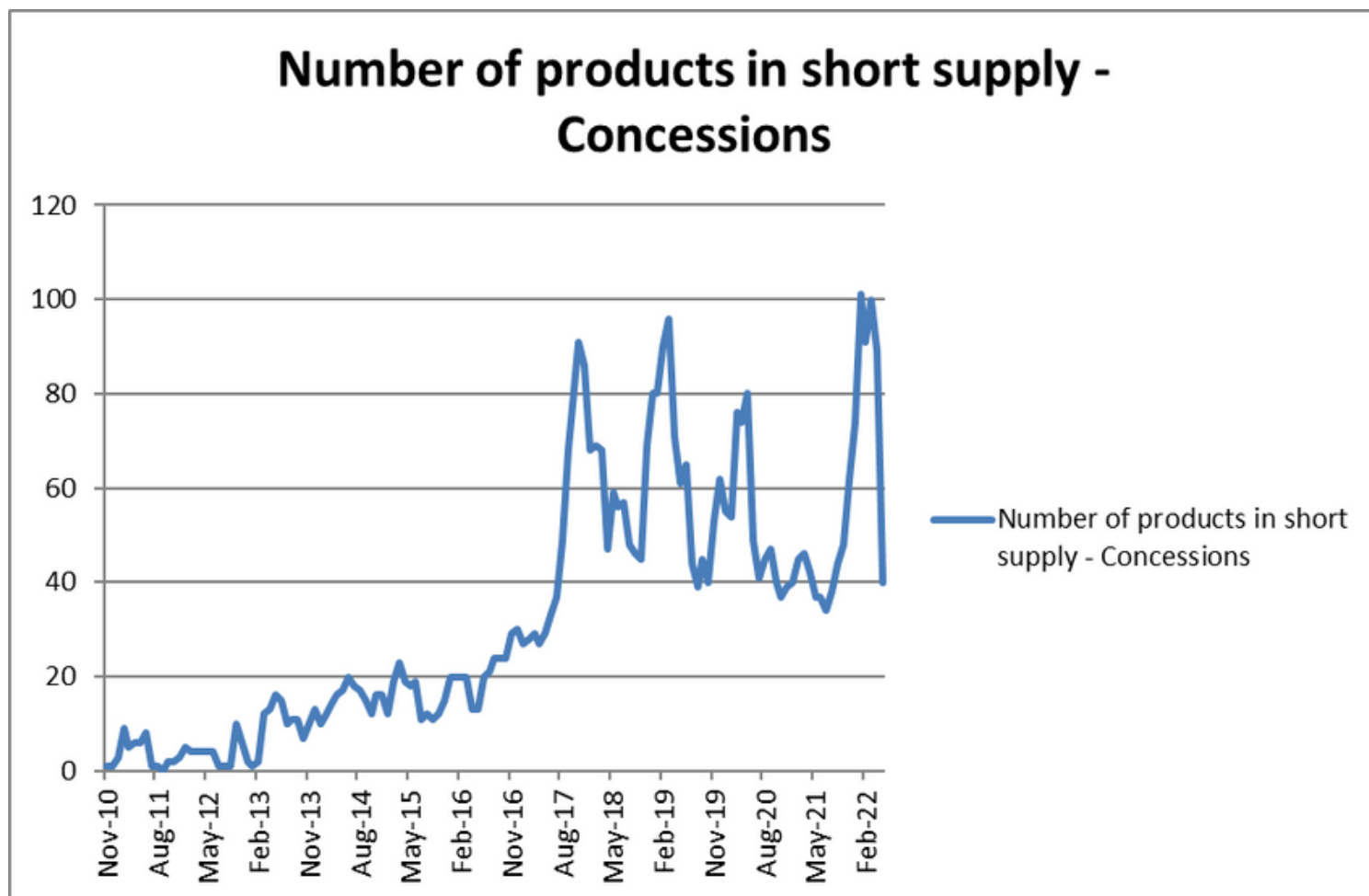
To read more:

<https://www.pharmaceutical-technology.com/news/genesis-lilly-discover-drugs/>

## DHSC PRICE CONCESSIONS HIT NEW HIGH

The number of DHSC concessions, granted to those generic products most in shortage, rose to a maximum of 101 in January and a close second at 100 in March 2022. This may reflect the greater costs manufacturers now have to pay for contract manufacturing in the developing world as well as external factors such as fuel price increases and the labour shortages caused by the pandemic.

However, the relatively low prices being granted between 2018 and 2021 show that the DHSC does everything it can to keep prices low, though this may not please pharmacists or manufacturers.



## LLOYD'S PHARMACY MAY SELL NUMBER OF BRANCHES

It has been rumoured that Lloyds may sell a substantial number of branches. When approached by C+D, a Lloyds Pharmacy spokesperson said that while the chain "continually explores options, no decisions have been made". Lloyds Pharmacy's parent company McKesson UK was acquired by private equity firm Aurelius Group in a deal worth £477 million in April.

To read more:

<https://www.healthprofessionalacademy.co.uk/news/lloydspharmacy-may-be-planning-to-sell-substantial-number-of-branches>

## WELSH GOVERNMENT ANNOUNCES DECARBONISATION GRANTS

Health boards and NHS organisations in Wales can now claim a share of a £2.4m pot from the Welsh government for projects that will help the NHS reduce its carbon emissions. In a statement published on 29 April 2022, the government said that NHS organisations will be able to claim up to £60,000 each to fund initiatives that will “deliver towards the ambition for the Welsh Public Sector to be collectively net zero by 2030”.

In March 2021, NHS Wales published its ‘Decarbonisation Strategic Delivery Plan 2021–2030’, which set out 46 targets for delivery by 2025, including a target to “shift to 80% of inhalers being low global warming potential (GWP) alternatives”.

To read more:

<https://pharmaceutical-journal.com/article/news/welsh-government-announces-2-4m-in-decarbonisation-grants>

## NOVARTIS SELLS GRIMSBY UK PLANT

In 2018, the company announced plans to close the facility at the end of 2020 as part of a cost-cutting effort.

After delay in Novartis selling its Grimsby UK plant due to higher demand for two drugs and having to keep the site operational, Novartis have now officially left the site. Novartis has sold the plant to a subsidiary of International Process Plants, which specializes in redeveloping closed manufacturing sites. More than 200 workers will soon get the chop as the new owners have not opted to take on the Novartis staff.

To read more:

<https://www.fiercepharma.com/manufacturing/novartis-uk-plant-sold-remaining-employee-cuts-looming-report>

## PRICE WATCH UK...SOLIFENACIN SURGES AS UK SEES HUGE PRICE RISES IN APRIL

Multiple presentations of pramipexole modified-release tablets saw their average UK trade prices nosedive in March, according to the latest figures from market researcher WaveData, which also revealed the reason for the dramatic declines. March saw dramatic declines in the average UK trade prices for multiple presentations of pramipexole modified-release tablets, according to the latest figures from market researcher WaveData. Based on trade prices to UK independent pharmacists, the treatment for Parkinson’s disease and restless legs syndrome dominated our table of Biggest Fallers in March – taking six out of eight places – with average price declines of between 60% and 71%, even as the cheapest available prices in the market remained relatively stable.

To see more go to <https://generics.pharmaintelligence.informa.com/> and view our article from this month’s Generics Bulletin.

WaveData

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[www.generics-bulletin.com](http://www.generics-bulletin.com)

# WAVEDATA — TOP 20 SEARCHED PRODUCTS - WHERE THE FOCUS WAS TO MAY 2022

According to WaveData, these were the most commonly investigated products in searches of the online pricing data Wavedata Live accessed through [www.wavedata.co.uk/login](http://www.wavedata.co.uk/login).

Both UK and PI prices were viewed for each product, giving some indication of where the focus was to May 2022. WaveData prices in the top 20 articles are averages.

Product	Feb-22	Mar-22	Apr-22	May-22
Lercanidipine Tabs 10mg 28	£2.40	£2.35	£3.92	£5.24
Lercanidipine Tabs 20mg 28	£2.87	£2.82	£5.89	£9.24
Clopidogrel Tabs 75mg 28	£0.78	£0.79	£0.90	£1.03
Losartan Tabs 50mg 28	£3.40	£2.96	£2.54	£2.22
Paracetamol Caplets 500mg 100	£0.95	£0.95	£0.83	£0.81
Losartan Tabs 100mg 28	£4.80	£4.20	£3.10	£3.31
Omeprazole Caps 20mg 28	£0.54	£0.45	£0.44	£0.44
Losartan Tabs 25mg 28	£2.48	£2.09	£1.98	£1.65
Amoxicillin Caps 500mg 21	£1.94	£1.58	£1.31	£1.36
Metformin Tabs 500mg 28	£0.28	£0.29	£0.27	£0.28
Solifenacin Tabs 5mg 30	£1.01	£1.44	£5.61	£6.58
Solifenacin Tabs 10mg 30	£1.10	£1.47	£6.19	£7.28
Sertraline Tabs 100mg 28	£0.73	£0.72	£0.69	£0.75
Allopurinol Tabs 100mg 28	£0.38	£0.37	£0.38	£0.41
Citalopram Tabs 20mg 28	£0.48	£0.50	£0.47	£0.48
Sertraline Tabs 50mg 28	£0.58	£0.56	£0.55	£0.57
Lansoprazole Caps 30mg 28	£0.66	£0.63	£0.66	£0.68
Exemestane Tabs 25mg 30	£7.20	£7.07	£9.58	£20.76
Atorvastatin Tabs 40mg 28	£0.55	£0.56	£0.56	£0.59
Gabapentin Caps 100mg 100	£1.49	£1.44	£1.84	£2.55

**This bulletin now goes out to 5500 plus people.**

If you would like to add or suggest any articles or comments, please let me know by the 22nd June 2022, as I will be issuing the next bulletin on the 29th June 2022. If you have any colleagues who would like to receive this, please let them know about it.

You can view all copies of the Bulletin at <https://www.wavedata.co.uk/kb/>

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# FUTURE EVENTS

Organizer	Date	Venue	a/t
EMIG HR Group	7th June 22	Online	drjim.golby (a/t) applied-driving.com
Piloting the EU HTA before 2025	7th June 22	Online	<a href="https://register.gotowebinar.com/register/2612808386483106316?source=EUCOPE">https://register.gotowebinar.com/register/2612808386483106316?source=EUCOPE</a>
Future Labs LIVE	7th & 8th June 22	Switzerland	<a href="https://secure.terrapinn.com/v5/step1.aspx?E=10562&amp;p=1">https://secure.terrapinn.com/v5/step1.aspx?E=10562&amp;p=1</a>
Priorities for integrated health and social care in England	8th June 22	Online	<a href="https://www.westminsterforumprojects.co.uk/book/Integrated-Care-22">https://www.westminsterforumprojects.co.uk/book/Integrated-Care-22</a>
FTI Consulting Invitation   N-Site Pop-up Drinks Reception	8th June 22	London	<a href="http://ow.ly/oO3P50Jfh5E">http://ow.ly/oO3P50Jfh5E</a>
CCRA SUMMER CHAMPAGNE RECEPTION	10th June 22	London	mail (a/t) ccra.org.uk
EMIG Scotland Meeting	9th June 22	Edinburgh	jill.payne@emig.org.uk
Welsh Government & National Cancer Clinical Director for Wales	17th June 22	Online	<a href="https://www.policyforumforwales.co.uk/book/PFW-Cancer-22">https://www.policyforumforwales.co.uk/book/PFW-Cancer-22</a>
PING Conference 2022 - The Golden Age for Life Sciences Innovation	20th June 22	Herts	<a href="https://wvplus.co.uk/events/ping-conference-2022/">https://wvplus.co.uk/events/ping-conference-2022/</a>
NICE, Pain Research Institute, British Pain Society & Versus Arthritis - WHF policy conference	20th June 22	Online	<a href="https://www.westminsterforumprojects.co.uk/book/Chronic-Pain-22">https://www.westminsterforumprojects.co.uk/book/Chronic-Pain-22</a>
Cannabis Business Europe 2022	21st - 22nd June 22	Germany	<a href="https://www.worldclassbusinessleaders.com/events/CBE22">https://www.worldclassbusinessleaders.com/events/CBE22</a>
The future for medicine regulation	23rd June 22	Online	<a href="https://www.westminsterforumprojects.co.uk/book/medicine-reg-22">https://www.westminsterforumprojects.co.uk/book/medicine-reg-22</a>
European Conference on Rare Diseases	27th June - 1st July 22	Online	<a href="https://www.rare-diseases.eu/register/">https://www.rare-diseases.eu/register/</a>
Real-World Evidence 2022: Rare Diseases and Innovative Therapies	29th - 30th June 22	London	<a href="https://www.rwelive.com/">https://www.rwelive.com/</a>
General Medical Council & Professional Standards Authority - WHF policy conference	5th July 22	Online	<a href="https://www.westminsterforumprojects.co.uk/book/Healthcare-Reg-2022">https://www.westminsterforumprojects.co.uk/book/Healthcare-Reg-2022</a>
All Wales TTC Best Practice Day	19th July 22	Online	www.emig.org.uk
Next steps for child mental health in England and improving young people's wellbeing	12th July 22	Online	<a href="https://www.westminsterforumprojects.co.uk/book/Child-Mental-Health-22">https://www.westminsterforumprojects.co.uk/book/Child-Mental-Health-22</a>
Vaccine Development & Manufacturing Conference	27th - 28th July 22	Online	<a href="https://www.vaccinemanufacturingconference.com/">https://www.vaccinemanufacturingconference.com/</a>
Department of Health, NI & Welsh Government - PFW, PFFNI & SPC keynote seminar	15th Sept 22	Online	<a href="https://www.scotlandpolicyconferences.co.uk/book/Cancer-Care-2022">https://www.scotlandpolicyconferences.co.uk/book/Cancer-Care-2022</a>
Fierce Biotech Summit	19th - 20th Sept 22	Boston	<a href="http://ow.ly/Eb4E50Jfhaa">http://ow.ly/Eb4E50Jfhaa</a>