

# Risperidone registers in our 'fast movers'

Two changes have been made this month to our regular 'fast movers' table. Risperidone has been added for the first time, represented by 60-tablet packs of the 2mg strength; and amlodipine maleate has been replaced by average figures for the three amlodipine salts currently on the market, namely the besilate, maleate and mesilate forms.

As a recent generic market entrant, risperidone's price is still falling, as Figure 1 shows. And as a newcomer, it was still a category A product in the Drug Tariff for September, whose pharmacy reimbursement price is still determined by price lists. At £4.74 (US\$8.77), the product's average market price was considerably less in September than the Drug Tariff reimbursement price of £47.36; while the lowest price

of £2.15 represented a 97% discount on the equivalent brand price.

Amlodipine was first introduced into the UK market as the maleate salt in April 2004, but since then has been joined in August 2004 by the besilate salt and by the mesilate form in September 2006.

Category M of the Drug Tariff – compiled from actual market prices – shows a single price for each of the two amlodipine strengths. The best deal on 28-tablet packs of amlodipine 5mg last month give independent pharmacists a 'purchase profit' margin of 79% on the Drug Tariff price of £1.28, and 98% on the trade price of Pfizer's Istin brand.

Carvedilol prices were among the biggest fallers (see Figures 1 and 2), while cimetidine was among the biggest risers (see Figure 3). **G**

BIGGEST FALLERS				
Product/Strength/Pack size	Lowest price	Change (%)	Average price	Change (%)
Gliclazide tabs 80mg 60	£0.46	-2	£0.88	-16
Celiprolol tabs 400mg 28	£14.99	-4	£27.71	-13
Carvedilol tabs 3.125mg 28	£0.25	-11	£0.80	-13
Ibuprofen tabs 400mg 84	£0.65	+14	£0.90	-12
Diazepam tabs 2mg 28	£0.18	-5	£0.32	-11
Moxonidine tabs 200µg 28	£2.20	-17	£3.83	-11

Figure 1 (below): Comparison between the periods 1-31 August and 1-24 September 2008 of the lowest and average UK market prices of fast-moving generics. Each average price was calculated from at least 19 data points. Figure 2 (above) and Figure 3 (above right): Biggest changes recorded between the periods 1-31 August

BIGGEST RISERS				
Product/Strength/Pack size	Lowest price	Change (%)	Average price	Change (%)
Cimetidine tabs 200mg 60	£0.47	±0	£0.93	+24
Paracetamol tabs 500mg 100	£0.34	+6	£0.88	+22
Cimetidine tabs 400mg 60	£0.59	+9	£0.98	+21
Naproxen tabs 500mg 28	£0.72	+6	£1.02	+16
Metformin tabs 850mg 56	£0.38	±0	£0.58	+15
Lamotrigine tabs 25mg 56	£1.45	+46	£2.18	+14

and 1-24 September 2008 in lowest and average UK market prices of about 120 commonly-dispensed generics. The basket specifically excludes the 'fast movers' shown below, but includes other presentations of the same products. Each average price was calculated from at least 11 data points (Source – WaveData).

FAST MOVERS					FAST MOVERS				
Product/Strength/Pack size	Lowest price	Change (%)	Average price	Change (%)	Product/Strength/Pack size	Lowest price	Change (%)	Average price	Change (%)
Alendronate tabs 70mg 4	£0.42	-7	£0.91	-2	Metformin tabs 500mg 84	£0.40	-9	£0.61	-4
Amlodipine tabs 5mg 28	£0.27	-4	£0.37	+6	Mirtazapine tabs 30mg 28	£1.09	-5	£2.49	+22
Amlodipine tabs 10mg 28	£0.38	±0	£0.57	-5	Omeprazole caps 10mg 28	£0.72	+13	£1.32	-1
Carvedilol tabs 6.25mg 28	£0.31	-11	£0.88	-14	Omeprazole caps 20mg 28	£0.64	+2	£1.13	-1
Carvedilol tabs 12.5mg 28	£0.39	-3	£0.78	-6	Ondansetron tabs 4mg 30	£2.95	+9	£31.67	±0
Ciprofloxacin tabs 500mg 10	£0.28	+8	£0.51	+2	Paroxetine tabs 20mg 30	£0.75	-26	£1.94	-8
Citalopram tabs 10mg 28	£0.23	+5	£0.35	±0	Pravastatin tabs 20mg 28	£0.61	-30	£1.48	-11
Citalopram tabs 20mg 28	£0.32	±0	£0.46	+5	Pravastatin tabs 40mg 28	£0.89	-6	£2.14	-6
Citalopram tabs 40mg 28	£0.44	+5	£0.64	+3	Ramipril caps 2.5mg 28	£0.28	-3	£0.41	-1
Clarithromycin tabs 250mg 14	£1.39	±0	£2.27	+7	Ramipril caps 5mg 28	£0.39	-3	£0.53	-3
Enalapril tabs 20mg 28	£0.38	+3	£0.61	+1	Ramipril caps 10mg 28	£0.39	-24	£0.69	±0
Fosinopril tabs 20mg 28	£1.60	+3	£2.50	-1	Risperidone tabs 2mg 60	£2.15	-4	£4.74	-11
Glimepiride tabs 4mg 30	£0.90	±0	£2.75	+3	Sertraline tabs 50mg 28	£0.36	±0	£0.68	-2
Lamotrigine tabs 50mg 56	£2.16	+54	£3.18	+17	Sertraline tabs 100mg 28	£0.53	+2	£1.12	+12
Lamotrigine tabs 100mg 56	£2.40	±0	£4.59	+4	Simvastatin tabs 10mg 28	£0.09	±0	£0.20	+19
Lansoprazole caps 15mg 28	£0.79	+18	£1.29	+22	Simvastatin tabs 20mg 28	£0.16	+7	£0.32	+24
Lansoprazole caps 30mg 28	£1.79	+20	£2.28	+17	Simvastatin tabs 40mg 28	£0.40	-5	£0.59	+6
Lisinopril tabs 5mg 28	£0.20	±0	£0.28	-2	Sumatriptan tabs 50mg 6	£0.76	-3	£1.07	+4
Lisinopril tabs 10mg 28	£0.25	±0	£0.39	-5	Tamsulosin caps 400µg 30	£1.55	+8	£2.30	+4
Lisinopril tabs 20mg 28	£0.39	±0	£0.59	-3	Terbinafine tabs 250mg 14	£1.38	-1	£1.60	-7

**PRICE WATCH ..... UK** highlights generics price changes in the UK market and appears exclusively in every issue of **Generics bulletin**, courtesy of WaveData. WaveData collects prices from across the UK for generics, brands and parallel imports. These prices are gathered from offers made to independent retail pharmacists and dispensing doctors by wholesalers, suppliers and product manufacturers. WaveData collates this data and publishes the results, giving customers fast, accurate, real-time access to current market

prices and long-term trends. Current prices are published as [wavedata.net](http://wavedata.net); while the Pharma TouchStone service includes prices from recent months. WaveData's BPPI service tracks prices back as far as 2000.

■ **For further information** see [www.wavedata.net](http://www.wavedata.net) or contact Charles Joynson, WaveData Limited, Concorde House, Comet Way, Eastwood, Essex SS2 6GD, UK Tel: +44 (0)1702 425125; Fax +44(0)1702 425129; E-mail [cjoynson@wavedata.co.uk](mailto:cjoynson@wavedata.co.uk). Website: [www.wavedata.co.uk](http://www.wavedata.co.uk).