



August 2017

Monthly service

Commercial bulletin

Special points of interest:

This bulletin is free to Interested people in Pharma & Healthcare

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Jackie@wavedata.co.uk

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NHS could save £517.6m

A scheme that was launched back in 2011 by the Department of health to help patients stick to their drug routines has been so successful, that the NHS England will save £517.6m in the first 5 years.

A Lead researcher from the University of Manchester says that the New Medicine Service, a free scheme where community pharmacists help patients take new medicines - has improved medicines adherence by 10%.

Even in the short term, say the team, the scheme –where pharmacists are paid £24.60 each time they look after a patient as part of NMS has saved the NHS £75.4m.

The team used self-reported adherence at 10 weeks, considered the minimum time required to demonstrate behavioral change in a sample of 503 patients.

To read more

<http://www.manchester.ac.uk/discover/news/pharmacy-service-will-save-nhs-5176m-finds-study/>

Pharmacy Show and CPHI

Our MD Charles Joynson will be exhibiting at the Pharmacy Show on 8th and 9th October, and will be visiting CPHI this year in Frankfurt on the 24th and 25th October.

Please let him know if you'd like to meet up by emailing info@wavedata.co.uk

Diabetes is on the rise

According to new figures diabetic medicine usage is exceeding the rise in overall prescribing.

The figures show that prescription items for the treatment of diabetes in primary care have rocketed 80.1 percent over the last decade, compared with a 46 percent rise across all primary care prescribing.

The number of people diagnosed with diabetes has risen by 54 percent in the last decade.

To read more

<http://practicebusiness.co.uk/diabetes-prescriptions-rocket-80-in-a-decade/>

Please contact me if you would like to add or suggest any articles/comments for the next issue

Are you comfortable speaking in public?

The answer is that many people aren't and that it can cause serious damage to their careers. For many people is even more frightening than bungee jumping or swimming with sharks. There are courses run by professional trainers which can help, but they can be very expensive and fail to deal with the underling fear. Like most phobias the only answer is repeated exposure over long periods, which is exactly what the Toastmasters organisation was set up to do.

Toastmasters was set up by an America Ralph C. Smedley in 1905 to help people learn how to speak, conduct meetings, plan programs and work on committees. Since then it has expanded to over 15,000 voluntary clubs and 370,000 members around the world.

Clubs hold meetings every couple of weeks, generally in the evenings and work through a standard programme which helps people become familiar with speaking in public. Visitors are welcome and are only asked to join once they begin to find the meetings helpful. Additionally visitors do not need to speak at their first meeting and may prefer to remain silent as they become familiar with how the club works.

The process of becoming comfortable with public speaking may take months or years, and is run at the speaker's speed, so there is no need to feel pressured to 'perform'.

To find a club in your area and begin making yourself promotable, please visit

<https://www.toastmasters.org/find-a-club>



Cancer drugs now approved for routine use

Three quarters of the drug's use in the cancer care fund have now been approved for routine use by the National Institute for Health and Care Excellence (NICE).

The CDF was established by the government in 2010 as a temporary solution to help patients access cancer drugs that were not widely available on the NHS. However, the fund quickly exceeded its budget, and in 2016 reforms were put in place which required NICE to carry out appraisals for the drugs in the existing fund and all newly licensed cancer drugs.

To read more

<https://www.nice.org.uk/news/article/patients-getting-faster-access-to-cancer-drugs-as-nice-approves-three-quarters-of-the-cancer-drugs-fund>

Forthcoming events			
Organizer	Date	Venue	Link or Email
Findacure is hosting 'The Cambridge Rare Disease Showcase'	24th Aug 17	Cambridge	https://www.eventbrite.co.uk/e/the-cambridge-rare-disease-showcase-tickets-35405225984
Symposium on Trial Design in Rare Diseases - Asterix End Symposium	18th - 19th Sept 17	Netherlands	www.emig.org.uk
EMIG Quarterly Meeting	4th Sept 17	london	http://www.delegant.co.uk/emig/
EMIG Wales	6th Sept 17	Gwent	www.emig.org.uk
QuintilesIMS Event 'The Future of Pharma and Life Sciences in the UK	7th Sept 17	london	http://www.cvent.com/events/question-time-the-future-of-pharma-and-life-sciences-in-the-uk/event-summary-218eb8ed4ca14284a0fb033cfb359538.aspx
EMIG HR Group	12th Sept 17	london	www.emig.org.uk
EMIG Scotland	14th Sept 17	Edinburgh	www.emig.org.uk
Scottish Medicines Consortium (SMC) Industry Engagement Event	20th Sept 17	Glasgow	https://www.eventbrite.com/e/smc-industry-engagement-event-tickets-32254908299
Mental Health 2017	20th Sept 17	london	http://mentalhealth2017.govconnect.org.uk/index.php?option=com_reg
EMIG Market Access Group	21st Sept 17	london	www.emig.org.uk
13th Pharmacovigilance 2017 (Conference)	27th - 28th Sept 17	USA	saket (a/t) viconferences.co.uk
XIII International Pharma Licensing Symposium	28th - 29th Sept 17	Madrid	www.plg-group.com/events/xiii-ipls-madrid
International Health Partners - Request for Assistance + Free Sharing Best Practice in Product Donations workshop	3rd Oct 17	london	https://drive.google.com/file/d/0B1-7j8SxRZpa1V0U0ISdGJvTms/view
EMIG Regulatory, Safety & Quality Group Source Transfers, with TRAC Services	11th Oct 17	london	www.emig.org.uk
Delivering the Long-term Sustainability of the NHS, Policy-UK Forum	11th Oct 17	london	http://policy-uk.com/booking/2531/?q=2937443
A Global Gathering of Supply Chain Experts	16th - 17th	Geneva	meetings (a/t) hda.org
EMIG BD meeting	19th Oct 17	Oxfordshire	www.emig.org.uk
Next steps for eye care services and treating visual impairment: quality, innovation and STPs Morning	24th Oct 17	london	www.emig.org.uk
Next steps for delivering the new models of care and vanguard sites	25th Oct 17	london	http://www.westminsterforumprojects.co.uk/book/New-Models-of-Care-2017
Competitive/Market Intelligence Basics	26th - 27th Oct 17	london	https://www.researchandmarkets.com/publication/msc83wg/4367994
EMIG Regulatory, Safety & Quality Group	1st Nov 17	london	www.emig.org.uk
Asian Pharma Packaging Conference	2nd - 3rd Nov 17	India	pwaghmare (a/t) acieu.net
EMIG Quarterly Meeting	6th Nov 17	london	www.emig.org.uk
EMIG Parliamentary Dinner	6th Nov 17	london	www.emig.org.uk
Conference on corporate governance - shareholder influence, boardroom composition & reform options - keynote: Financial Reporting Council - Westminster	7th Nov 17	london	http://www.westminsterforumprojects.co.uk/book/corporate-governance-2017
Priorities for primary care in Northern Ireland	8th Nov 17	Belfast	http://www.policyforumforni.co.uk/book/primary-care-in-Northern-Ireland-2017
Action Duchenne Annual Conference	10th - 12th Nov 17	Birmingham	www.emig.org.uk
Statistics Fundamentals for Clinical Trials for Non-Statisticians (or 'How to speak stats in a day!')	14th Nov 17	Reading	http://www.psiweb.org/events/psi-events/2017/11/14/default-calendar/statistics-fundamentals-for-clinical-trials-for-non-statisticians-(or-how-to-speak-stats-in-a-day!-)

Organizer	Date	Venue	Link or Email
Policy conference on specialised services and commissioning - discussion relevant to pharmaceutical industry - contributions from NHS England South, NAO, ABPI and Muscular Dystrophy UK	15th Nov 17	london	http://www.westminsterforumprojects.co.uk/book/specialised-commissioning-17
Next steps for health and social care in Greater Manchester: collaboration, innovation and the future for devolved	22nd Nov 17	Manchester	http://www.westminsterforumprojects.co.uk/book/health-and-social-care-in-Manchester-2017
Conference on the reform of healthcare in Ireland	23rd Nov 17	Ireland	http://www.policyforumforireland.com/book/healthcare-in-Ireland-2017
priorities for the NHS in Scotland - keynotes: The Scottish Government, BMA Scottish Council and NHS National	23rd Nov 17	Central Edinburgh	http://www.scotlandpolicyconferences.co.uk/book/NHS-SPC-17
Beyond 2019: UK Trade in Goods Post-Brexit	28th Nov 17	london	http://www.policy-uk.com/booking/2728/?g=2937443
EMIG Scotland	30th Nov 17	Edinburgh	www.emig.org.uk
EMIG HR Group	5th Dec 17	london	www.emig.org.uk
EMIG Wales	5th Dec 17	Gwent	www.emig.org.uk
EMIG N Ireland Group Meeting	6th Dec 17	Belfast	www.emig.org.uk
EMIG Market Access Group	7th Dec 17	london	www.emig.org.uk
Christmas Networking Drinks Reception	7th Dec 17	london	
The future for general practice in England	7th Dec 17	london	http://www.westminsterforumprojects.co.uk/book/general-practice-17
EMIG BD meeting	14th Dec 17	Oxfordshire	www.emig.org.uk
Policy conference on personalised and genomic medicine	14th Dec 17	london	http://www.westminsterforumprojects.co.uk/book/personalised-medicine-and-genomics
Policy conference on the future of NICE in health and social care - relevant for data and digital technology - with	11th Jan 18	london	http://www.westminsterforumprojects.co.uk/book/NICE-2018
Dementia 2020 The Next Phase	17th Apr 18	london	http://2018.dementia2020.co.uk/agenda

Price Watch UK

Quetiapine rises take over from olanzapine

Quetiapine was not on the list of price concessions to pharmacists in June. Pharmacists were not compensated for dispensing products whose prices had risen far above those in the Drug Tariff of reimbursement prices. All the talk was of olanzapine, whose June price increases dominated Figure 2 last month, reaching over 1,000% in the case of olanzapine 20mg (Generics bulletin, 14 July 2017, page 14).

To see more go to <http://www.wavedata.co.uk/newinfo.asp> and view our article from this month's Generics Bulletin.

WaveData

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WaveData — Top ten searched products where the focus was to August 2017

According to WaveData, these were the most commonly investigated products in searches of the online pricing data Wavedata Live at <http://www.wavedata.net>

Both uk and pi prices were viewed for each product, giving some indication of where the focus was to August 2017

WaveData prices in the top 10 article are averages.

Product	17-May	17-Jun	17-Jul	17-Aug
Gabapentin Caps 300mg 100	£2.16	£2.17	£2.73	£7.08
Pregabalin Caps 75mg 56	£6.00	£4.63	£12.62	£11.94
Carbocisteine Caps 375mg 120	£7.27	£6.22	£5.52	£5.06
Prednisolone Soluble Tabs 5mg 30	£44.83	£39.89	£36.96	£32.41
Januvia Tabs 100mg 28	£30.71	£30.85	£30.59	£31.67
Olanzapine Tabs 10mg 28	£15.93	£65.46	£67.15	£60.22
Levetiracetam Tabs 250mg 60	£3.33	£3.04	£11.35	£22.35
Citalopram Tabs 20mg 28	£0.24	£0.25	£0.48	£0.83
Sumatriptan Tabs 50mg 6	£11.73	£27.58	£26.67	£23.33
Hydrocortisone Tabs 10mg 30	£39.62	£36.01	£32.51	£32.95

This bulletin now goes out to 4800 plus people.

If you would like to add or suggest any articles/comments, please let me know by the 20th September 2017, as I will be issuing the next bulletin on the 27th September 2017

If you have any colleagues who would like to receive this, please let them know about it.

You can view all copies of the Bulletin at

<http://www.wavedata.co.uk/newinfo.asp>

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We're on web

www.wavedata.co.uk