



August 2016

Monthly service

Commercial bulletin

Special points of interest:

This bulletin is free to Interested people in Pharma & Healthcare

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Jackie@wavedata.co.uk

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Concerns for NHS Procurement in England

The Hospital Consultants & Specialists Association (HSCA) has shown concerns over how the NHS will do the buying in England according to a press release issued today by the Health Care Supplies Association.

There is disappointment over the new future operating model.

The model that is being discussed as the replacement is based on no less than 12 “towers” or category groups.

Each tower would be contracted separately, although one supplier might win more than one tower. The work would include in effect category management, so developing strategy and putting contracts in place, plus making sure the logistical arrangements for that category were also there to support the users.

It's understood that there have been 'been meetings with potential bidders, which' could be private sector firms – (consultancies, outsourcing providers, US healthcare service providers) or indeed public sector such as the current collaborative bodies in the sector.

To read more

<http://spendmatters.com/uk/hcsa-department-health-battle-future-procurement-model/>

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Price decrease of 14,500 medicines

Health authorities in Spain have reduced the price of 14,500 medicines

The price drops are on OTC and prescription medicines

This will save Spanish households up to £14.6 million a year.

Pharmacists will also save £126 million.

To read more

<http://www.thinkspain.com/news-spain/27825/health-authorities-reduce-price-of-14500-medicines-saving-families-146m>

Please contact me if you would like to add or suggest any articles/comments for the next issue

Forthcoming events

Organizer	Date	Venue	Link or Email
EMIG Quarterly Meeting	5th Sept 16	London	sarah.rogers (a/t) emig.org.uk
Clinical Research "Surgery" with Dr Jonathan Sheffield	6th Sept 16	London	sarah.rogers (a/t) emig.org.uk
Scottish Wound Care Conference	8th Sept 16	Glasgow	Glasgow City Hotel
Westminster Health Forum conference on next steps for new models of care - with NHS England, NICE, NHS Improvement and NAPC	12th Sept 16	Central London	http://www.westminsterforumprojects.co.uk/forums/book_event.php?eid=1285
EMIG HR Special Interest Group Meeting	13th Sept 16	London	sarah.rogers (a/t) emig.org.uk
Westminster Health Forum conference: pharmaceutical pricing, transparency and access to medicines - with DH and the MHRA	15th Sept 16	Central London	http://www.westminsterforumprojects.co.uk/forums/book_event.php?eid=1261
EUCOPE Legal Working Group 15.09.2016 in Berlin followed by dinner - EMIG Members Welcome to Attend	15th Sept 16	Berlin	terlez (a/t) eucope.org
Market Access for Life Sciences: Fact vs Fiction - Map BioPharma Conference	16th Sept 16	London	sarah.rogers (a/t) emig.org.uk
SMC Introductory Industry Engagement Event	20th Sept 16	Glasgow	jonathan.sim (a/t) nhs.net
EMA invitation to the European Union clinical trials portal and Union database stakeholders'	21st Sept 16	London	terlez (a/t) eucope.org
Free Seminar for EMIG Members - 'Finding Growth Opportunities through Strategic Marketing'	22nd Sept 16	Central London	ecorbett (a/t) novasecta.com
EMA Meeting Pharmacovigilance Inspection	22nd Sept 16	London	terlez (a/t) eucope.org
Findacure Gala Dinner	23rd Sept 16	Cambridge	www.findacure.org.uk/findacure-gala-dinner
Successful Partnerships: Genetic Alliance Annual Conference 2016	27th Sept 16	London	mariana.campos (a/t) geneticalliance.org.uk
Real World Evidence (RWE); its value to a product's lifecycle and the practicalities of its collection	27th Sept 16	London	sarah.rogers (a/t) emig.org.uk
FTI 2016 Bioscience Tax Update and Annual Champagne Reception	28th Sept 16	London	Tessa.Remp (a/t) ficonsulting.com
More than power and p-values" - The value of experienced statistical support in the drug development process, with members of the Statisticians in the Pharmaceutical Industry (PSI) group	5th Oct 2016	London	sarah.rogers (a/t) emig.org.uk
Bio Japan Trade Mission	12th - 14th Oct 16	Yokohama	http://www.exporttojapan.co.uk/event/uk-trade-mission-bio-japan-and-south-korea-2016
Eliminating Avoidable Pressure Ulcers	20th Oct 16	Bournemouth	Bournemouth International Centre
EMA Patient Registries Workshop	28th Oct 16	London	terlez (a/t) eucope.org
Next steps for the Research Excellence Framework	31st Oct 16	Central London	http://www.westminsterforumprojects.co.uk/forums/event.php?eid=1332&t=19134
EMIG Parliamentary Dinner	7th Nov 16	Westminster	www.emig.org.uk
Clinical Research "Surgery" with Dr Jonathan Sheffield (CE of the CRN)	8th Nov 16	London	sarah.rogers (a/t) emig.org.uk
Wounds UK Annual Conference	14th - 16th Nov 16	Harrogate	Harrogate International Centre
Consilium Strategic Communications, Covington and RBC Capital Markets Annual Healthcare Conference	15th Nov 16	London	admin@consilium-comms.com
The future of personalised and genomic medicine - diagnosis, workforce development and early indications from the 100,000 Genomes Project	17th Nov 16	London	www.emig.org.uk
EMA: Pre-announcement - Workshop: Measuring Impact of Pharmacovigilance Activities	5-6 Dec 2016	London	terlez (a/t) eucope.org
PLG events			
8 th European Pharma Licensing Symposium - New Health Economy and its Impact on Deal Making	22nd & 23rd Sept 16	Belguim	www.plg-uk.com
Free Evening Workshop & Networking Reception - Featuring presentations on Contract Dispute Resolution & Arbitration	19th Oct 16	London	www.plg-uk.com
PLG Training - Introduction to Healthcare Business Development	16th - 18th Nov 16	Surrey	www.plg-uk.com
Free Christmas Workshop & Networking Reception - Featuring presentations on product acquisitions & disposals	15th dec 16	London	www.plg-uk.com
PLG AGM & 10 th Annual Awards Evening	9th Feb 2017	London	www.plg-uk.com
2 nd OTC Toolbox/PLG OTC Conference & Networking Event	2nd & 3rd Mar 17	London	www.plg-uk.com

Go ahead for generic version of Tamiflu

The first version of a generic oseltamivir phosphate (Tamiflu) has been approved by the US FDA.

This is to treat influenza A and B in patients 2 weeks of age and older.

To read more

<http://www.infectiousdiseaseadvisor.com/influenza/fda-green-lights-generic-version-of-tamiflu/article/514750/>

Money that companies have paid to get a drug approved

A few years ago, trying to get a drug approved was an icy process for Pharma companies.

The Food and Drug Administration (FDA) did not have the resources to do it effectively.

Now pharma companies pay huge amounts of money to the FDA to review their applications, allowing the FDA to increase their resources, therefore, Pharma companies get products through the regulatory pipeline faster, and patients get new drugs more quickly.

To read more

<http://www.chemdiv.com/government-agency-charge-approving-drugs-gets-surprising-amount-money-companies-make/>

FDA imports from banned pharma plants

The FDA often bans products from Pharma plants that they see are not up to standard.

Now the FDA is in a situation where they have to decide between safety and availability, due to product shortages.

Since 2013 the FDA has allowed 8 plants whose products are otherwise banned from the U.S. to go ahead and import some drugs or ingredients to avoid shortages.

To read more

<http://www.mentalhealthexcellence.org/fda-allows-imports-from-8-drug-plants-banned-for-quality-shortfalls/>



We're on the web
www.wavedata.co.uk

Price Watch UK

Duloxetine disappoints dispensers in July

Independent pharmacists who in June latched onto £0.99 (US\$1.32) offers for 28-capsule packs of duloxetine 30mg were disappointed in July to find that Forte Direct had discontinued the promotion. The 40% July increase when the lowest June offer was withdrawn, however, had little effect on the product's average price, which fell slightly to £2.90 in July (see Figure 1).

To see more go to <http://www.wavedata.co.uk/newinfo.asp> and view our article from this month's Generics Bulletin.

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WaveData — Top ten searched products where the focus was to August 2016

According to WaveData, these were the most commonly investigated products in searches of the online pricing data Wavedata Live at <http://www.wavedata.net>

Both uk and pi prices were viewed for each product, giving some indication of where the focus was to August 2016
WaveData prices in the top 10 article are averages.

Product	May-16	Jun-16	Jul-16	Aug-16
Nortriptyline Tabs 10mg 100	£51.55	£49.04	£43.37	£44.64
Carbimazole Tabs 20mg 100	£196.47	£187.42	£184.13	£183.04
Carbimazole Tabs 5mg 100	£77.49	£73.40	£70.09	£70.98
Trazodone Caps 100mg 56	£43.46	£41.11	£39.41	£40.24
Amitriptyline Tabs 10mg 28	£0.87	£0.88	£0.90	£0.97
Hydrocortisone Tabs 10mg 30	£77.06	£73.89	£71.38	£70.79
Nortriptyline Tabs 25mg 100	£57.52	£51.92	£46.87	£48.36
Paracetamol Tabs 500mg 100	£2.06	£1.90	£1.98	£2.08
Carbocisteine Caps 375mg 120	£10.65	£10.48	£10.34	£10.93
Amoxicillin Caps 500mg 21	£0.56	£0.56	£0.58	£0.64

This bulletin now goes out to 4400 plus people.

If you would like to add or suggest any articles/comments, please let me know by the 14th September 2016, as I will be issuing the next bulletin on the 21st September 2016

If you have any colleagues who would like to receive this, please let them know about it.

You can view all copies of the Bulletin at

<http://www.wavedata.co.uk/newinfo.asp>

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